# **Calendar of Events**

June 4, 2025

June membership breakfast meeting Grace community church 9475 Grace Church View Falcon, CO 80831

07:00 AM - 08:30 AM MST

You're Invited!

Membership Breakfast Meeting Date: Wednesday, June 4, 2025 Time: 7:00 a.m. – 8:30 a.m.

Location: Grace Community Church

9475 Grace Church View

Falcon, CO 80831

Join us for our June Membership Breakfast Meeting! Enjoy a delicious breakfast and valuable networking with fellow members.

## Breakfast Sponsor:

All Phase Restoration LLC

They will be providing breakfast and sharing an industry update, including the latest services and innovations in restoration.

## Guest Speaker:

Brandon from the Small Business Development Center (SBDC)

Brandon will deliver a dynamic presentation focused on actionable strategies to help you grow and strengthen your business.

Members are encouraged to bring a business partner or guest.

We look forward to seeing you there!

June 11, 2025

June Community and Membership Event--Lunch and Learn High Prarie Library
7035 Old Meridian Road
Falcon, CO 80831
11:30 AM - 01:00 PM MST
Lauren Tam, 520-247-3848
laurentam04@gmail.com
Discovering the Library's Business Tools

The Eastern Plains Chamber of Commerce is partnering with Pikes Peak Library District to provide an information-packed Lunch and learn. At this event, you will learn about the library's free resources to help your business grow and what the library offers in our local community.

Seating is limited. Please RSVP at:https://www.easternplainschamber.com https://www.chamberorganizer.com/Calendar/moreinfo\_responsive.php?eventid=53006 4&org\_id=EPCH

You may hev to copy and paste the address into your browser

Feel free to bring your own lunch as food will not be served.

June 14, 2025

### 2025 El Paso County Kite Festival

**Falcon Regional Park** 

10:00 AM - 02:00 PM MST Ryan Dorough, 719-520-6977 ryandorough@elpasoco.com

The El Paso County Kite Festival, which will be celebrating its 4th year this June. This free, family-friendly event takes place on the Saturday before Father's Day, June 14th, at Falcon Regional Park and has grown significantly, with over 1,000 attendees in 2024.

We are looking to expand our partnerships and are especially hoping to involve more businesses, organizations, vendors, and sponsors from the eastern portion of El Paso County, particularly Falcon. This is a great opportunity for local businesses to connect with the community while supporting a new beloved annual tradition.

We invite businesses and organizations to participate by setting up a booth and providing some sort of activity, game, or other offering to engage with attendees. This is a great way for businesses to reach the community while contributing to a fun, interactive experience for families.

July 9, 2025

July 2025 Lunch and Learn. "Creating Sincere and Authentic Know/Like/Trust on LinkedIn for High Prarie Library

7035 Old Meridian Road

Falcon, CO 80831

11:30 AM - 01:00 PM MST

Lauren Tam, 520-247-3848 laurentam04@gmail.com

Presentation Title: "Creating Sincere and Authentic Know/Like/Trust on LinkedIn for

Huge Biz Success!"

Description: "All things being equal, people will do business with and refer business to those people they know, like, and trust. In this fast-paced and entertaining presentation, Kevin will demonstrate how to find and be found by those you'd like to do business with, engage them in conversation without getting the door slammed in your face, and stay top of mind without becoming a nuisance. Kevin has helped his clients create hundreds of millions of dollars in client acquisition, referral creation, and overall business success using this simple system."

### Three takeaways:

- 1) Being sincere and authentic leads to business success far more naturally than learning manipulative sales techniques.
- 2) Treating LinkedIn as the world's most significant business directory results in almost unlimited opportunities.
- 3) Creating, nurturing, and deepening relationships online or offline is the ultimate key to success.

"Kevin Knebl CMEC, HCC is an International Speaker, Author, Trainer, and Executive Coach whose clients include individuals and small, medium, and Fortune 500 companies. He's an in-demand, leading authority on Success, Resilience, Clarity, Social Selling, Relationship Marketing, LinkedIn, and Twitter/X /X with a healthy dose of Inspiration, Transformational Insight, and Humor blended in for conferences, conventions, company training, and many other events.

Kevin coauthors "The Social Media Sales Revolution: The New Rules for Finding Customers, Building Relationships, and Closing More Sales Through Online Networking" (McGraw-Hill). Kevin is also a contributing author of "Learn Marketing with Social Media in Seven Days" (Wiley). Kevin's background includes being the top salesperson for four separate companies in four different industries, including being the top salesperson in the world for an international consulting company with over 300 salespeople in 15 countries. He has trained hundreds of organizations and tens of thousands of professionals on the most profitable uses of LinkedIn, Social Selling, and Relationship Marketing since 2004.

Kevin also has the most individually hand-written client Recommendations (1845+) on his LinkedIn profile among over 1,000,000,000 LinkedIn users worldwide. He has a face for radio. He can be reached at www.kevinknebl.com.